



Republika ng Pilipinas
Republic of the Philippines
Kagawaran ng Tanggulang Pambansa
Department of National Defense

25 July 2019

SUPPLEMENTAL BID BULLETIN NR. DND/PN-LD-19-04
(Acquisition of Landing Docks Project of the Philippine Navy)

This Supplemental Bid Bulletin is issued to inform prospective bidders on the following modifications, amendments, or additional requirements that shall form part of the bidding documents for the Acquisition of Landing Docks Project of the Philippine Navy, as follows:

I. Answer to Queries of Larsen & Toubro Limited, India

Item No	Reference	Question or Suggestions by Bidder	Response
1	Section I – Invitation to Bid; Para 7	<p>L&T would like to submit the following for consideration: -</p> <p>It may be appreciated that Landing Dock Ships are large complex Naval vessels and preparation of technical and commercial bid takes time and it is extremely challenging to prepare the bid in the short time given now.</p> <p>We, therefore request you to give us at least Eight (08) weeks of time for submission of Bid from the Pre-bid conference. This would help us to give PN, an optimal proposal of Landing Dock Ships and also offer a very competitive price for the Project.</p>	<p>Proposal not accepted due to operational requirement and criticality of time in acquiring said vessels.</p> <p>Submission, Opening of Bids and Evaluation (SOBE) is on August 8, 2019 Thursday At 10:00 A.M.</p>

2	Section II - Instructions to Bidders; Clause 15.4	Understand “Goods” described in this clause implies the “Landing Dock Ship”	Affirmative
3	Section II - Instructions to Bidders; Clause 18.1	<p>(i) Para (c). Request confirm if a Bank Guarantee in the form of Surety bond is acceptable since we do not have Insurance commission as specified in Bid document.</p> <p>(ii) Request forward sample form of “Bid Securing Declaration” Form so as to provide the same.</p>	<p>Duly notarized Affidavit of Bid Securing Declaration, or any form of Bid Security, in an amount not less than the required percentage of the ABC in accordance with the following schedule:</p> <ol style="list-style-type: none"> 1) Cash, or cashier’s / manager’s check issued by a Universal or Commercial Bank equivalent to two percent (2%) of the ABC; or 2) Bank draft/guarantee or irrevocable letter of credit issued by a Universal or Commercial Bank: Provided, however, that it shall be confirmed or authenticated by a Universal or Commercial Bank, if issued by a foreign bank equivalent to two percent (2%) of the ABC; or 3) Surety bond callable upon demand issued by a surety or insurance company duly certified by the Insurance Commission as authorized to issue such security equivalent to five percent (5%) of the ABC. <p>Refer to Annex D – Affidavit of Bid Securing Declaration of SBB NR DND/PN-LD-19-03 dtd 09 July 2019</p>

		(iii) Kindly provide the guidelines of GPPB	<p>•Section II (ITB) Clause 6 Para 6.4 (d) provides:</p> <p>“It shall be the sole responsibility of the Bidder to determine and to satisfy itself by such means as it considers necessary or desirable as to all matters pertaining to the contract to be bid, including: (a) the location and the nature of this Project; (b) climatic conditions; (c) transportation facilities; and (d) other factors that may affect the cost, duration, and execution or implementation of this Project.”</p>
4	Section III - Bid Data Sheet; Clause 5.4 and Clause J of Eligibility requirements	<p>L&T has been in Defence business for almost four decades now. L&T has been offering holistic solutions of design, equipment/systems and construction of Naval platforms, Naval ships & nuclear submarines to our defence customers viz., Indian Navy & Indian Coast Guard as well as commercial vessels for customers in India and abroad.</p> <p>L&T has built ships similar to that of Landing Dock Ship project of PN. L&T has designed, built & delivered three Roll-on Roll-off vessels viz., Roll Dock Sun, Sea & Sky to Zadeko, Roll Group, Netherlands between 2010 & 2016.</p> <p>The total value of these three Roll Docks contracts is about USD 74 million, which is more than 50% of ABC of LD Ships.</p>	<p>Section III (Bid Data Sheet) Clause J Deleted. Refer to Annex C - Amendment of Sample Form 15 (Statement of Compliance) of SBB NR DND/PN-LD-19-03 dtd 09 July 2019</p> <p>Section III (Bid Data Sheet) clause 5.4 amended:</p> <p>The Bidder must have completed within the last ten (10) years, a single contract that is similar to this Project, equivalent to at least fifty percent (50%) of the ABC.</p> <p>For this purpose, similar contract shall refer to the construction and delivery of Vessel with a minimum gross tonnage of 5,000 tons.</p>

		<p>Also, L&T has designed in-house, built & delivered to Indian Navy, 185m long Floating Dock, which is a sophisticated vessel. The contract value of this Floating Dock is USD 58.57 million, which is more than 50% of the ABC.</p> <p>Request therefore consider the above contracts as similar vessels for eligibility of L&T to participate in LD Ships Project.</p>	
5	Section III - Bid Data Sheet; Class "B" document; Para J Eligibility requirements	<p>L&T has not undertaken design of Landing Docks. However, L&T has designed ships that are equivalent OR more complicated than Landing Docks, for e.g Roll-on, Roll-off vessels, Heavy Lift Vessels and Floating Dock.</p> <p>Request therefore consider and confirm participation of L&T in the LD Ships tender.</p>	<p>Proposal not accepted</p> <p>Section I (Invitation to Bid) amended: Similar contract shall refer to the construction and delivery of Vessel with a minimum gross tonnage of 5,000 tons.</p>
6	Section III - Bid Data Sheet; Clause 18.1	<p>Request clarify, if Bid Securing Declaration is sufficient to be submitted with Bid documents in lieu of Bank Guarantee and Surety bond as specified in the clause.</p> <p>Also, request provide sample format of Bid Securing Declaration.</p>	<p>Refer to Annex D – Affidavit of Bid Securing Declaration of SBB NR DND/PN-LD-19-03 dtd 09 July 2019</p>
7	Section V – Special Conditions of Contract; Clause 10.1 (j)	<p>The delivery of 1st vessel in 730 days (2 years) is considered very short. It may be noted that the Hull form needs to be optimized and proven through model tests. The schedule of model tests depends on the slot availability for conduct of tests in the model test basin.</p>	<p>Proposal not accepted.</p>

		<p>The Model Testing and Design Stages of the Project correspond to 06 months of the Project lifecycle, post which detailed activities are undertaken. Considering the requirement for optimization of ship configuration, lead time for procurement of propulsion system and integration on-board & trials, and to undertake an efficient design, propose delivery of first vessel by 910 days (2½ years) after NTP in lieu of 730 days as indicated. Delivery of second vessel could be retained unchanged by 1095 days after NTP (3 years)</p>	
8	<p>Section V - Special Conditions of Contract; Clause 11.3</p>	<p>The Payment terms proposed as per the bid documents needs review as the same would adversely impact the working capital of the company. We would like to request the following terms of payment for consideration:-</p> <p>(a) Advance Payment: - 15% of Contract Price of both the vessels within 60 days from NTP, as indicated in Bid document.</p> <p>(b) 1st Instalment: - 10% of contract Price of both the vessels on completion of Critical Design Review & submission of Project plan.</p> <p>(c) 2nd Instalment: - 10% of contract Price of each of the vessels on Keel Laying of each vessel.</p> <p>(d) 3rd Instalment: - 20% of contract Price of both the vessels on production of proof of placement of purchase orders of major</p>	<p>Proposal not accepted</p> <p>Section V (SCC) clause 11.3 page 77 amended:</p> <p>The terms of payment shall be as follows:</p> <p>On Contract Signature: An Advance Payment corresponding to Fifteen Percent (15%) of the Contract Price shall be paid within sixty (60) days from receipt of Notice to Proceed and upon submission of a written request and a bank guarantee for the equivalent amount valid until the Goods are delivered and in the form provided in Section VIII. Bidding Forms.</p> <p>The amount corresponding to thirty-five percent (35%) of the Contract Price shall be paid through a letter of credit upon Delivery and Acceptance of the first vessel.</p> <p>The amount corresponding to fifty percent (50%) of the</p>

		<p>material/equipment. List of major material/ equipment for which orders have to be placed could be agreed upon at the time of signing of Contract.</p> <p>(e) 4th Instalment: - 10% of Contract Price of each vessel, on completion of 25% of physical progress of construction & pressure testing of tanks/compartments as per QAP.</p> <p>(f) 5th Instalment: - 10% of Contract Price of each vessel, on installation of all major equipment on-board. List of major material/equipment to be installed could be agreed upon at the time of signing of Contract.</p> <p>(g) 6th Instalment: - 10% of Contract Price of each vessel, on launching of each vessel.</p> <p>(h) 7th Instalment: - 10% of Contract Price of each vessel, on Delivery and acceptance of each vessel.</p> <p>(j) 8th Instalment:- 5% of Contract Price of each vessel, on completion of respective Warranty Period. Warranty amount of 5% could be released by customer for payment on submission of Bank Guarantee equivalent to 5%.</p>	<p>Contract Price shall be paid through a letter of credit upon Delivery and Acceptance of the second vessel.</p> <p>Five Percent (5%) of the contract price shall be retained to cover warranty obligations within the prescribed period indicated as per SCC Clause 17.3 and will be released after the expiration of the warranty or upon submission of special bank guarantee equivalent to the retention money</p> <p>All charges for the opening of LC and/or incidental expenses thereto (i.e. bank commission, documentary stamp, tax, cable, etc.) shall be for the account of the supplier.</p>
9	<p>Section VII - Technical Specification; Para - Statement of</p>	<p>As per the clause ibid, the bidders have to finalize one single brand for the list of major equipment indicated in the tender document, prior submission of bid.</p> <p>L&T would like to submit</p>	<p>Proposal not accepted.</p> <p>Refer to Annex C – Statement of Compliance of SBB NR DND/PN-LD-19-03 dtd 09 July 2019</p>

	Compliance to Technical specifications	<p>that it may not to be feasible to complete the Techno-Commercial negotiations with vendors and freeze the offer for zeroing in on one vendor at the bid stage.</p> <p>It is therefore requested that multiple vendors may be permitted to be included at this stage, which will provide flexibility to offer optimum Design. Once the contract is signed, within 90 days of NTP, single brand name of the vendor for all the main equipment will be frozen prior Critical Design Review as indicated in Clause 16.1 of Section V – SCC.</p>	
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II. Answers to Queries of MEGASHIP BUILDERS INC./SING KIONG HONG DOCKYARD SDN BHD JV.

No	Section/ Clause No	Question or Suggestions by Bidder	Response
1		<p>We are a local shipbuilding facility in the Philippines with the capabilities to provide the DND and the Navy with the Landing Docks. We have international partners with the capability to build the Landing Docks in the Philippines.</p> <p>In view of the foregoing, we would like to request for a reasonable postponement of the August 8, 2019 submission to enable us to provide the needed</p>	<p>Proposal not accepted due to operational requirement and criticality of time in acquiring said vessels.</p> <p>Submission, Opening of Bids and Evaluation (SOBE) is on August 8, 2019 Thursday At 10:00 A.M.</p>

		<p>documents to comply with the requirements of RA 9184 by our foreign partners.</p> <p>We trust that you will grant this request.</p>	
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III. In addition to tab G (Duly signed Statement of Conformity with the Schedule of Requirements and Technical Specifications), bidders must **accomplish and submit** the enclosed form.

IV. Reference number for this project shall be:

AFPMP-PN-LDAP-2019

Please be guided accordingly.


ASEC MANUEL FELINO V. RAMOS
 Chairperson, DND Bids & Awards Committee 1

Encl: List of Equipment
 Enclosure to **SBB NR. DND/PN-LD-19-04**

List of Equipment

The Statements of Compliance must be supported by evidence in a Bidders Bid and cross-reference to that evidence. Evidence shall be in the form of manufacturer's brochures, un-amended sales literature, unconditional statements of specification and compliance issued by the manufacturer, sample, independent test data etc., as appropriate for the following major equipment and systems wherein, the bidder must make reference to only one / single brand.

Item Nr	Particular	Brand Name
1	Main engines for Landing Docks	
2	Main engines for LCU	
3	Generators for Landing Docks	
4	Generators for LCU	
5	Bow Thruster	
6	Platform Management System	
7	Rigid Hull Inflatable Boat (RHIB)	
8	Navigational System	
9	Downlink Receiver System	
10	Integrated Communication and Control System	
11	Electronic Chart Display System	
12	All Radio Communications equipment	
13	.50 Caliber Machine Gun	
14	Helicopter Traversing System	
15	Tactical Air Navigation (TACAN)	

Name of Bidder _____ . Project Number __ . Page _____ of _____ .