



DEC 27 2018

NOTICE OF AWARD

MR. KWON PYUNGOH
President/CEO
KOREA TRADE-INVESTMENT PROMOTION AGENCY
13, Heolleung-ro, Seocho-gu, Seoul,
South Korea



Dear Mr. Kwon:

This is to inform you that the proposal of **KOREA TRADE-INVESTMENT PROMOTION AGENCY (KOTRA)** and **KIA MOTORS CORPORATION** for the Acquisition of 215 Units 1 ¼ Ton Truck Troop Carrier Project for the Armed Forces of the Philippines, with a corresponding contract price in the amount of **SIX HUNDRED SEVENTY SEVEN MILLION TWO HUNDRED FORTY SEVEN THOUSAND EIGHT HUNDRED FIFTY PESOS (PhP677,247,850.00)**, is hereby accepted.

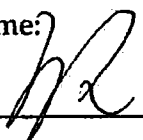
You are hereby directed to provide, within ten (10) days, the Performance Security in the form and amount stipulated in the Terms of Reference. Failure to provide the said performance security shall constitute sufficient ground for the cancellation of the award.

Be guided accordingly.

Truly yours,


DELHIN N. LORENZANA
Secretary
SECRETARY OF
NATIONAL DEFENSE

DNL-187734

Conforme:



Date: January 10, 2019

**KOREA TRADE-INVESTMENT
PROMOTION AGENCY**
13, Heolleung-ro, Seocho-gu, Seoul, Korea
Tel : 82-2-3460-7119



Republika ng Pilipinas
Republic of the Philippines
Kagawaran ng Tanggulang Pambansa
Department of National Defense

DND BIDS AND AWARDS COMMITTEE 1
DND BAC RESOLUTION NO. DND/AFP-1¼T-TTC-18-04

“A Resolution Declaring the Proposal of Kia Motors Corporation through the Korea Trade-Investment Promotion Agency (KOTRA) as the Single Calculated and Responsive Quotation for the Acquisition of 215 Units 1 ¼ Ton Truck Troop Carrier Project for the Armed Forces of the Philippines and Recommending for the Issuance of a Notice of Award in its Favor”

WHEREAS, on 11 May 2018, the Secretary of National Defense (SND) issued Acquisition Decision Memorandum (ADM) No. 2018-013 directing the procurement of 215 Units 1 ¼ Ton Truck Troop Carrier for the Armed Forces of the Philippines with an Approved Budget for the Contract (ABC) in the amount of **PhP677,250,000.00**, which shall be procured through Negotiated Procurement (Government-to-Government) pursuant to Section 4.2 of the 2016 Revised Implementing Rules and Regulations of Republic Act No. 9184 (RIRR of RA 9184);

WHEREAS, the DND Bids and Awards Committee 1 (“Committee,” for brevity) and the Technical Working Group (TWG) of the project, conducted the Pre-negotiation and Negotiation Proper with the representatives from the Korea Trade-Investment Promotion Agency (KOTRA) and the proponent, Kia Motors Corporation (KIA, for brevity) on 20 September 2018, where the proposal of KIA was declared as the Single Calculated Quotation (SCQ) in the amount of **PhP677,247,850.00** with undertaking of Three (3) Shop Vans (KM452) at no additional cost to the DND/AFP, through RESOLUTION NO. DND/AFP-1¼T-TTC-18-02;

WHEREAS, on 25 September 2018, the Committee approved the composition of the PQ Team and PQ Team Itinerary as recommended by the TWG of the project pursuant to Resolution No. DND/AFP-1¼T-TTC-18-03;

WHEREAS, only one PQ Team was approved and conducted the post-qualification for both Acquisition of 215 Units 1 ¼ Ton Truck Troop Carrier and Acquisition of 310 Units 2 ½ Ton Truck Cargo/Troop Carrier Projects of the AFP, as against the recommended two (2) PQ Teams;

WHEREAS, on 23 to 30 October 2018, the PQ Team conducted the PQ on Kia Motors Corporation in its principal place/s of business at Seocho-go, Yangjae-dong, Seoul and Gwangsan-gu, Ancheong-dong, Gwangju, South Korea pursuant to DND Travel Authority Number 1452 dated 19 October 2018, and found that Kia Motors Corporation is legally, technically, and financially capable to undertake the procurement project;

WHEREAS, on 8 November 2018, the PQ Team recommended the following for the approval of the Committee:

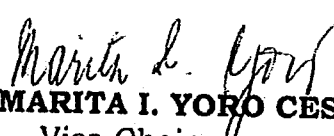
- a. Declaration of Kia Motors Corporation through KOTRA as Post-Qualified and its price quotation in the amount of Six Hundred Million Two Hundred Forty Seven Thousand Eight Hundred Fifty **(PhP677,247,850.00)** with undertaking of Three (3) Shop Vans (KM452) at no additional cost to the DND/AFP, as the Single Calculated and Responsive Quotation (SCRQ) for the Acquisition of 215 Units 1 ¼ Ton Truck Troop Carrier Project for the Armed Forces; and
- b. Issuance of Notice of Award in favor of Kia Motors Corporation through KOTRA.

NOW, THEREFORE, we, the members of the Bids and Awards Committee 1, resolve, as it is hereby **RESOLVED**, to approve the following:

- a. Declaration of Kia Motors Corporation through KOTRA as Post-Qualified and its price quotation in the amount of Six Hundred Million Two Hundred Forty Seven Thousand Eight Hundred Fifty **(PhP677,247,850.00)** with undertaking of Three (3) Shop Vans (KM452) at no additional cost to the DND/AFP, as the Single Calculated and Responsive Quotation (SCRQ) for the Acquisition of 215 Units 1 ¼ Ton Truck Troop Carrier Project for the Armed Forces of the Philippines; and
- b. Issuance of Notice of Award in favor of Kia Motors Corporation through KOTRA.

ISSUED, this 8th day of November 2018 at the DND Bids and Awards Committee Conference Room, Left Wing Basement, DND Building, Camp General Emilio Aguinaldo, Quezon City, Philippines.


ASEC MANUEL FELINO V. RAMOS
Chairperson


DIR MARITA I. YORO CESO III
Vice-Chairperson

DIR DINNA ANNA LEE L. CARTUJANO
Member

ATTY JUDITO ANGELO C. TADEO
Member

COL CARLO BUENO N BUENA PAF (MNSA)
Member